FULL AGENDA

DS 2022 CAREER DEVELOPMENT SEMINAR

INSURANCE REGULATORY EXAMINERS SOCIETY

ENGLEWOOD,COLORADO | AUG 28 - 31, 2022

CLIMBING TO NEW HEIGHTS

Sunday, Aug 28

8:30am - 10:00am: IRES Past Presidents' Breakfast	Conference Room A
12:00pm - 1:00pm: IRES Executive Committee Meeting	Boardroom
1:30pm - 2:30pm: CDS Section Chairs & Co-Chairs Meeting	Conference Room B
2:00pm - 6:00pm: Registration Open	Evergreen/Conifer Room
3:00pm - 5:00pm: IRES Board of Directors Meeting	Conference Room B
6:00pm - 8:00pm: Welcome Reception	Lower Mountain View Gardens

Monday, Aug 29

7:00am - 5:00pm: Registration OpenEvergreen/Conifer Room
7:30am - 8:30am: BreakfastAlpine Ballroom
8:30am - 9:45am: Welcome & Keynote SpeakerAlpine Ballroom • Speaker: <u>Commissioner Michael Conway</u>
9:45am - 10:00am: AM BreakColorado Lounge
10:00am - 10:55am: Breakout Session 1
 Financial Track: COVID-19 - What is Next?
 Health Track: Structural Racism, Big Data, & Health InsuranceConference Room B Speaker: <u>Birny Birnbaum</u> Description: Following the murder of George Floyd, insurance companies and regulators joined others in calling for efforts to address structural racism in insurance. The session will explain what is meant by structural racism and provide examples of how it impacts health outcomes of communities of color. The session will also explain how to identify and minimize such impacts.
IT Track: Data Analysis

- Speaker: Steven Sigler
- Description: An introduction to the basics of data and data analysis that will include the use of ACL.

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(\mathcal{L})	Life & Annuity Track: Insurance Beneficiaries	Conference Room D
	Speaker: <u>Susan Zwaschka</u> & <u>Jennifer Stephen</u>	
	• Description: This session will cover the timely payment of insurance proceeds to beneficiarie	s. Review
	legislation concerning the use of the Social Security Administration's Death Master File.	
	Market Regulation Track: How to Conduct a MHPAEA Comparative Analysis Review	Conference Room F
	Speaker: <u>Cynthia Fitzgerald</u> , <u>Tim Clement</u> , <u>Caroline Bergh</u> , & <u>Whitney Ederer</u>	
	 Description: We will start with the fundamentals, then walk through a comparative analysis re 	wiew and end with
	a discussion of misconceptions, exceptions, and best practices. The goal of this session is to	
	tools to work through MHPAEA NQTL comparative analysis reviews.	give you some
	tools to work through MHPAEA NOTE comparative analysis reviews.	
	Property & Casualty Track: Workers Compensation - Advisory Organization-NCCI	Conforance Doom E
	Speaker: Carla Townsend	
	•	toractions
	 Description: An overview of NCCI's role, including services provided and regulatory activity int 	leractions
11.00 am	11-EEpm: Brookout Coscion 2	
II.UUdili ·	- 11:55am: Breakout Session 2	
	Financial Trady Investments - Current Trands in the Market	Conforma Doom A
	Financial Track: Investments - Current Trends in the Market	Conference Room A
\smile	Speaker: <u>Joseph R. May</u>	
	Description: This session aims to provide insight into the current trends investment specialis	sts are seeing in the
\bigcirc	insurance market and how rising interest rates will impact insurers.	
(\checkmark)	Health Track: The Evolving World of PBM Regulation - A two-part series on the Past, Present & Fut	
\smile	to Creating Uniform PBM Standards	Conference Room B
	Speaker: Kelli Price, Jo-Anne Arrowood, & Sean Betta	
	 Description: The various roads being built to regulate PBMs in the marketplace and comparing 	ig common PBM
	legislative elements.	
	IT Track: Blockchain	.Conference Room C
	Speaker: Jeff Braswell	
\bigcirc	Description: Open Source project utilizing blockchain for insurance applications.	
20	Life & Annuity Track: Accelerated Underwriting – Use of External Data & Data Analytics	.Conference Room D
Ŭ	Speaker: Jason Lapham, Cara St. Martin, & <u>Fred Karlinsky</u>	
	Description: This session will explore the current state of the life insurance industry's us of a	ccelerated
	underwriting, recent changes/updates, NAIC discussions, and regulatory impact.	
	Market Regulation Track: Impacts of Structural Racism in Insurance	.Conference Room E
Ŭ	Speaker: <u>Birny Birnbaum</u>	
	 Description: The session will explain what is meant by structural racism and provide example 	-
	communities of color. The session will also explain how to identify and minimize such impact	
	Property & Casualty Track: Private Passenger Auto & Homeowners Insurance: Hot Topics	.Conference Room F
\smile	Speaker: Dudley Ewen IV	
	 Description: Auto Insurance and how technology has created challenges for insurance compared 	anies from a
	severity standpoint, and the potential impact on auto premiums	
12:00pm	- 1:15pm: Networking Lunch & Awards	Alpine Ballroom
1:30pm -	2:25pm: Breakout Session 3	
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(\$)	Financial Track: Mergers and Acquisitions	Conference Room A
\bigcirc	Speaker: <u>Joseph R. May</u>	
	• Description: This session will focus on the impact of the COVID-19 pandemic on insurance m	-
	acquisitions, as well as current or expected trends in the market as we start shifting toward	a post-pandemic
\bigcirc	"normal."	
	Health Track: Medical Coding & Billing for Health Exams	.Conference Room B
\sim	Speaker: Marc Springer & Liz Harvey	
	• Description: This session will cover what one will see when reviewing medical claims. This is	-
	overview regarding the bill types and common coding used by all health carriers in the proce	essing and payment
	of medical claims that is reviewed during the examination process.	

	IT and Property & Casualty Track: Artificial IntelligenceConference Room C
	Speaker: <u>James Spears</u> , Tony Taylor & <u>Odom Wu</u> Description: Discussions surrounding claims bandling through Al Tashpalagy
	 Description: Discussions surrounding claims handling through AI Technology
(\mathcal{L})	Life & Annuity Track: Life Insurance & Annuity SuitabilityDurantee Life & Annuity Track: Life Insurance & Annuity Suitability
\bigcirc	Speaker: Scott Woods, Nick Mann, & <u>Birny Birnbaum</u>
	Description: This session will explore suitability legislation for the protection of consumers. Examine various
	standards of suitability such as "Best Interest" and "Fiduciary". The NAIC Model Law #275 now requires agents and carriers to act with "reasonable diligence, care and skill" in making recommendations.
	Market Regulation Track: The Evolving World of PBM Regulation - A two-part series on the Past, Present and Future Part II: PBM Case Law, Enforcement & PitfallsConference Room E
	Speaker: Jo-Anne Arrowood, Sean Betta, & Kelli Price
	 Description: A discussion of legal precedence, reporting tools & techniques, enforcement actions, and common pitfalls to watch for when creating PBM legislation.
2:25pm -	2:45pm: PM BreakColorado Lounge
2:45pm -	3:40pm: Breakout Session 4
(\mathcal{R})	Financial / IT Track Joint Session: IT Planning Questionnaire
	Speakers: Steven Sigler & James Gowins
	 Description: The Information Technology Planning Questionnaire (ITPQ) is a useful tool to gain a basic understanding of the overarching governance, controls and operations within an entity's IT function.
	Health Track: MHPAEA Updates: State & Federal Levels, Tri-Agency Reviews & the New BHPA Designation Program Conference Room B
	 Speaker: <u>Shelly Shuman</u> & <u>Tim Clement</u>
	 Description: Various state and federal mental health parity updates will be discussed during this session. The 2022 MHPAEA Report to Congress will also be discussed including the results of recent reviews focused on
	determining health carriers compliance with the Consolidated Appropriations Act, 2021. We will also discuss the
	new MHPAEA designation program.
	Life & Annuity Track: Life Insurance & Annuity Replacements
20	Speaker: Jennifer Hopper & Cara St. Martin
	• Description: This session will explore which products are subject to replacement laws and products that are
	exempt.
	Market Regulation Track: What Happens When a Company Goes Into Rehabilitation or ReceivershipConference Room E
	Speaker: Bob McManus & Jolene Nansel
	Description: This session will provide an overview of what signs to look for when a company may be a "Troubled
	Company" and the steps to take once a company is confirmed to be a "Troubled Company."
	Property & Casualty Track: Auto Physical Damage (APD) Claim Handling ToolsConference Room F
\bigcirc	Speaker: David Davoodi
	 Description: Latest in APD claim handling tools, including AI and machine learning.
3:45pm -	4:45pm: Breakout Session 5
	Financial Track: Testing for Accuracy & Completeness of Reserve Data
	Speaker: Joseph R. May

- Speaker: <u>Joseph R. May</u>
 Description: This session will provide insight into best practices for testing accuracy and completeness of reserve data.

Health Track: Network Adequacy in Healthcare & How Carriers are Addressing Network Gaps......Conference Room B

- Speaker: <u>Tanya Sherman</u>
- Description: This session will provide an overview of one of the hot topics in health exams and what it means to have an adequate network. Including what ACA requires health plans participating in Qualified Health Plans (QHPs) in the Marketplaces meet network adequacy standards and tools used to review these standards.

	T Track: Internet of Things	.Conference Room C
	 Speaker: Tony Taylor Description: An exploration of the Internet of Things (IoT) including its purpose, devices, standa and disadvantages. 	ards, advantages,
	 Life & Annuity Track: Life Insurance & Annuity Hot Topics	try, including: a.
	 Market Regulation Track: Pharmacy Regulatory Compliance - Case Study Speaker: Dr. Larry Cohen & Kirk Stephans Description: Hear a sample case with clinical and operational focus, including what may happer consumer's perspective. Issues seen during actual cases will be identified and audience engage the concerns will be encouraged. 	from a member/
() () () () () () () () () () () () () (Property & Casualty Track: Travel Insurance Speakers: Duke DeHas-Allianz and <u>Randy Helder</u> Description: discuss the ins and outs of travel insurance. Randy will discuss the new MCAS line. 	
5:00pm - 6:0	00pm: New Designee Reception (By Invite Only)	Aspen Room
Tuesday, A	Aug 30	
7:00am - 3:0	00pm: Registration OpenEver	green/Conifer Room
7:30am - 8:3	30am: Breakfast	Alpine Ballroom
8:30am - 10:	:45am: Commissioners Roundtable	Alpine Ballroom
	 <u>Commissioner Jon Godfread</u> <u>Commissioner Glen Mulready</u> <u>Director Eric Dunning</u> <u>Commissioner Vicki Schmidt</u> <u>Commissioner Amy Beard</u> 	
10:45am - 11	1:00am: AM Break	Colorado Lounge
11:00am - 11:	:55am: Breakout Session 6	
F	 Financial Track: What is an Ineffective Control Environment & How Does it Affect Your Examination Speaker: <u>Natalie Howe</u> Description: Key attributes will be discussed relating to existence of a sufficient ERM environme oversight and control identification and testing. 	
	Health Track: NAIC Working Group Updates Including Recent Updates to the Health Section of the M Handbook • Speaker: <u>Tim Clement</u>	-

• Description: The NAIC Working Groups meet on a regular basis throughout the year & the B Committee addresses health insurance & managed care. This session will focus on the recent health discussions & updates. The discussion will also cover the recent updates to the health section of the NAIC Market Regulation Handbook.

	IT Track: Network AdequacyConference Room C Speaker: <u>Tanya Sherman</u> Description: An overview of potential software used in determining Network Adequacy.
20	 Life & Annuity Track: MCAS Changes/UpdatesConference Room D Speaker: Randy Helder & <u>Jennifer Stephen</u> Description: This session will explore recent changes that have been made and potential future changes under discussion.
	 Market Regulation Track: How Hurricanes & Other Natural Disasters Can Affect the Homeowner Insurance Marketplace Speaker: Bob McManus & Lisa Fullington Conference Room E Description: The homeowners insurance market has been greatly affected by hurricanes and other natural disasters. This session will dive into how the marketplace is changing and what regulators are doing as a result.
	 Property & Casualty Track: Catastrophic LossConference Room F Speaker: Kent Dover & Stephanie Brown Description: This session will explore the different types of catastrophes, including hurricanes, wildfires, and climate change and how they effect the economy, insurers and regulators. Tips on emergency planning, loss control and costs management will also be provided.
12:00pm - 1	:00pm: Networking Lunch & AwardsAlpine Ballroom
1:00pm - 1:	55pm: Breakout Session 7
	 Financial Track: NAIC Accreditation & Financial Condition Examiners Handbook UpdatesConference Room A Speaker: <u>Phil Talerico</u> & <u>Kyra Brown</u> Description: This session will provide an update on accreditation trends, updates, and best practices.
	Health Track: Current Healthcare Hot Topics: Improving Equity in Health Insurance in Colorado, PART 1: Expanding

Medicaid, CHIP, and subsidized private coverage to undocumented Coloradans; Fixing the family glitch; Standardized plans; Special Enrollment Periods; and EHB benchmarks......Conference Room B

- Speaker: Erin Miller, Rayna Hetlage, & Isabel Cruz
- Description: Although these topics will be discussed from a Colorado perspective, the same issues exist in most states. Come and hear what Colorado is doing to address these issues and see how these solutions may be applicable to your states. These topics will be discussed over two sessions and the speakers encourage an open dialogue with the audience.

Life & Annuity & IT Track: New Technology & Impact on Life & Annuity Insurance......Conference Room D

- Speaker: James Gowins & Cara St. Martin
- Description: This session will explore new technology and its impact on life/annuity insurance. Topics covered include exploring the growing InsurTech industry and the use of artificial intelligence in the L&A industry.

Market Regulation Track: How the Use of Credit Scoring by Carriers is Being Changed by Regulators.Conference Room E

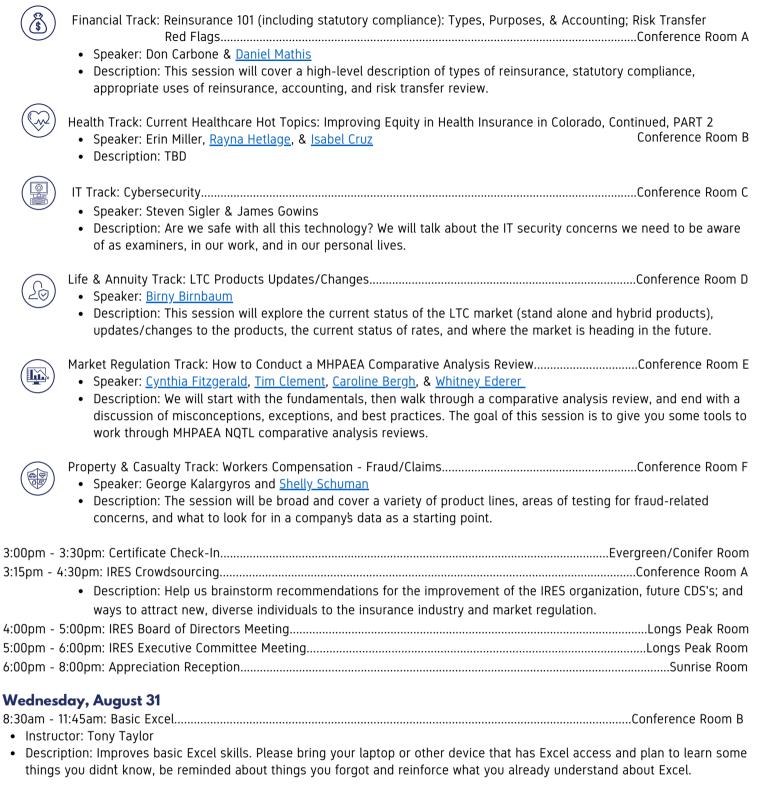
- Speaker: <u>Birny Birnbaum</u>
- Description: Insurance companies have used credit scoring when issuing and renewing policies for many years but regulators are making changes regarding how it can be used. This session will dive into those changes and how it is affecting consumers.



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- Property & Casualty Track: Inland Marine.....Conference Room F
- Speaker: Kent Dover & Stephanie Brown
- Description: Will define Inland Marine insurance & what is typically covered under Inland Marine insurance.

2:00pm - 2:55pm: Breakout Session 8



8:30am - 11:45am: ACL Skills Training......Alpine Ballroom

• Instructor: Frances Stuart, Manager III, Education & Training, NAIC

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Description: ACL Bootcamp - This intensive, hand's-on session is specifically designed for those new to ACL or who need a refresher of the basics. The NAIC's Frances Stuart, Manager III, Education and Training, will conduct this in-depth training. At the end of the morning, participants will be able to (1) import/export data; (2) conduct random sampling; (3) join data; (4) create extracts of data; and (5) use filters. Since all participants will be required to download data to be used with ACL prior to the CDS Session, all participants will be required to participate in a Pre-Session Zoom call approximately two weeks prior to the CDS. The Zoom call will include instructions on where to obtain the needed data. However, all participants will need ACL 15.1 or higher downloaded and activated on their computer prior to the Pre-Session Zoom call.